



DFA Member
Johnny Echeverria
Echeverria Dairy
Bakersfield, California

DFA BY THE NUMBERS

- 9,572 DFA member farms
- 16,837 voting members of DFA
- 1.7 million cows on member farms
- 3,725 dedicated employees
- 63 billion pounds of milk marketed annually
- 8.1 billion dollars in sales in 2009
- 21 manufacturing plants owned by DFA
- 8,760 hours per year DFA haulers transport milk
- 98 percent of DFA members assessed have achieved Gold Standard Dairy recognition

Dairy Farmers of America, Inc.

is a national milk marketing cooperative whose core business is to market members' milk, pay them a competitive price and be a leader in the dairy industry. In addition, we are a dairy foods processor with investments in established, well-known brands. We also bring added value to our members through programs and services designed to help make their businesses more profitable and by giving them a voice on legislative issues.

